

# QUESTIONS TO ASK A REALTOR

*(For Buyers)*

- What level of real estate license do you hold? Have you attained your **Broker's** or **Associate-Broker's** license?
- What makes you specially qualified to help me decide how much to pay for a home?
- What are your professional designations and memberships?
- Can you give me a list of your past clients and can I call them?
- Are you prepared and able to negotiate favorably on my behalf?
- Do you have a strong knowledge of home values and markets in the areas I will be looking in?
- Do you have a resourceful website that will easily allow me to search homes, get school info, property tax info, free reports, etc?
- Do you have flexible business hours that can accommodate my schedule for property showings and meetings?
- Will you promptly return my calls and e-mails?
- Are you fully automated with your own personal computer, fax machine, copier, cell phone, voice mail, handheld computer, digital camera, and other items necessary to properly & promptly conduct business?
- Do you personally take me on all property showings?
- Do you have the courage to be totally honest and upfront at all times, even if it's not what I want to hear?
- Why are you personally motivated to help me find the right house?
- Why should I use you rather than any other agent?

**Robert is prepared to answer any of these questions along with any others you may have. Join the many families and singles that have experienced a real difference.**



Robert Young  
616-248-0000  
[ryoung@grar.com](mailto:ryoung@grar.com)  
[www.grhomebroker.com](http://www.grhomebroker.com)

